



DINESH KUMAR SARAOGI

Advisory Consultant

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 India

SUMMARY

A passionate leader with the ability to turn opportunities into competitive advantage and achieve transformational results. Highly organized, analytical and goal-driven Chief Executive Officer with a professional career spanning more than 40 years in diverse fields of the steel industry. A technical leader, a strategic expert, and a specialist in greenfield projects. Spearheaded various challenging green field projects and operated steel plants in India and abroad.

With a proven track record of impressive performance in strategic planning, team leadership, project management and operational management. Strive to create a dynamic and engaging work environment that fosters growth, innovation, and success. Known as an innovative leader implementing cutting-edge technologies and financial strategies that ensures continuous improvements, expand business opportunities, and drive organizational growth, revenue, and profits.

AWARDS

- Best Corporate Leader Award of Odisha 2013
- Best Corporate Leader Award of the Year 2014
- Fame Award - The Best Director of the Year 2014
- Leading Director Award 2020-21

ALMA MATER

Government Engineering College, Jabalpur, MP, India
Mechanical Engineering, 1981

LEADERSHIP CREDENTIALS

BUSINESS EXCELLENCE

GROWTH MINDSET

DECISION MAKING

ANALYTICAL PROWESS

STRATEGIC PLANNING

TECHNICAL ROADMAP

LEADERSHIP COACH

RESILIENCE & ADAPTABILITY

CAPACITY BUILDING

TALENT DEVELOPMENT

EXPERTISE

Thorough knowledge of BF, Vertical shaft DRI, Rotary Kiln, EAF, BOF, SAF, Caster, Sinter plant, Pellet plant, Coal Gasification plant, Oxygen, Lime & Dolomite, Coke Oven, Producer Gas plant, Plate & TMT Mill, Extrusion Plant, RMH Railway Infrastructure.

FUNCTIONAL SKILLS

- Green Field Steel Project & Operation of Steel Plant
- Manufacturing & Production
- Capacity Utilization
- Concept to Commissioning
- Layout & Configuration
- Operational Efficiency
- Profitability & Cash Flow

CHIEF EXECUTIVE OFFICER

VULCAL GREEN STEEL, PART OF JINDAL STEEL & POWER GROUP- DUQM, SULTANATE OF OMAN - 10 MTPA STEEL PLANT

APRIL 2023 - AUGUST 2024

The Duqm greenfield project is one of its kind and one of the most prestigious projects. The unique features of this green steel plant would showcase an exemplary way of producing steel by using green H₂ and reducing CO₂ emissions to achieve carbon neutrality.

PORTFOLIO

- Conceptualization of plans, plant configuration, plant layout, technology, consultants etc. Formulate strategic plans to grow and develop the project and oversee progress of site execution at the highest possible standards.
- Spearheading 10 MTPA unique VGS green steel green field project at Duqm, Sultanate of Oman.
- Due diligence on investment, capex & opex values.
- Commanding all project functions, administrative and technical, to ensure the most efficient and cost-effective execution of the project.
- Monitor the completion of major milestones and reassign project priorities to maintain the project or program schedule.
- Maintain a wide network with key partners and stakeholders in relevant technical areas. Develop and maintain strong, collaborative relationships with government and administrative authorities to support project & socio-economic growth.
- Develop and execute overall project strategy and work plan and achievement of project targets.
- Lead geographically and culturally diverse cross-functional project teams.
- Design and implement business operating policies, processes, and long-term strategies to improve quality, increase automation and mitigate risk.
- Plans, directs, supervises, and controls the execution of all business, technical, fiscal, and administrative functions.
- Heading the segment business analysis group, implementing best practice and high degree of standardization in project assignments.
- Adopting best engineering strategy and execution agency to match the project timelines, while maintaining industry standard levels.
- Main plants of VGS projects are Pellet Plant, DRI, SMS, TSCR.
- First Phase - 5 MTPA, Total Plant capacity - 10 MTPA.

GROUP CEO – STEEL

JINDAL STEEL & POWER LTD - ANGUL, INDIA – 12 MTPA STEEL PLANT

APRIL 2022 - MARCH 2023

- As a Group CEO - Steel, managing operations & expansion projects across all business units of Jindal Steel group.
- Execution of strategic initiatives such as capacity enhancement and product development, operational efficiency, implementing business excellence.
- Budget tracking and complex cost benefit analysis of all production/project units. Determines and reviews budget estimates and staffing requirements for the defined scope and schedule.
- Lead and inspire a high-performing team, fostering a culture of collaboration and continuous improvement.
- Cash flow, working capital, cash velocity, throughput, OEE.
- Operation & improvement Projects de bottlenecking, Product & Business development, Process Engineering, EBITA improvement, Supply Chain/ Procurement, Strategy, Risk, due-diligence.
- Cash flow, working capital, cash velocity, throughput, OEE.

CHIEF OPERATING OFFICER

JINDAL STEEL & POWER LTD - RAIGARH, INDIA – 3.6 MTPA STEEL PLANT

APRIL 2018 - MARCH 2022

- Responsible for complete plant operation and expansion project at Raigarh unit. Oversee profitability, working capital of Raigarh, Raipur, Punipatra units
- Successfully commissioned various modification projects to increase the productivity.
- Oversee and manage all aspects of plant operations, ensuring efficiency, safety, and environmental compliance.
- Appropriate process improvement throughout the projects lifecycles to drive and improve safety, quality, supply and cost goals and metrics.
- Develops and reviews analyses of activities, costs, operations, and forecast data to determine progress toward stated goals and objectives.

EXECUTIVE DIRECTOR IN CHARGE

JINDAL STEEL & POWER LTD - ANGUL, INDIA – 6 MTPA STEEL PLANT

APRIL 2012- MARCH 2018

- Concept to commissioning of 6 MTPA Angul integrated steel plant complex. Synchronization of India's first coal gasification unit with gas based DRI. India's largest blast furnace 4554 Cum dedicated to the nation.
- Achieved rated capacity production from the unit.
- Implemented various improvement projects and capacity utilization plans. Strengthened logistics inbound & outbound to match the plant ramp up. Process optimization, production enhancement, EBITA maximization.
- Control on working capital, cost optimization and enhanced productivity.

EXECUTIVE PRESIDENT & HEAD

JINDAL SHADEED- SOHAR, OMAN - 2.4 MTPA STEEL PLANT

APRIL 2010 - MARCH 2012

- Headed the JSIS green field project in Sohar, Sultanate of Oman.
- Appropriate process improvement throughout the projects lifecycles to drive and improve safety, quality, supply and cost goals and metrics.
- Successfully commissioned 1.8 MTPA DRI plant in record 04 months.
- Responsible for developing strong collaborative relationship with the government, administration and local authorities

VICE PRESIDENT-PRESIDENT

JINDAL STEEL- ANGUL, INDIA - 6 MTPA STEEL PLANT

APRIL 2007 - APRIL 2010

- Raigarh green field project execution from concept to commission.
- Handled various projects and operating units after commissioning.
- Developed & implemented in-house improvement measures for enhanced productivity.

WORKS MANAGER - VICE PRESIDENT

JINDAL STEEL - RAIGARH, INDIA - 3.6 MTPA STEEL PLANT

NOVEMBER 1988 - MARCH 2007

ENGINEER - DEPUTY MANAGER

MP CARBIDE & CHEMICALS LTD.- KATNI, INDIA - 12 MVA SAF, CARBIDE PLANT

NOVEMBER 1985 - NOVEMBER 1988

ASSISTANT ENGINEER- ENGINEER

HINDUSTHAN DEVELOPMENT CORPORATION LTD.- KOLKATA, INDIA - MANUFACTURER OF RAILWAY ITEMS

FEBRUARY 1982 - NOVEMBER 1985